

Police Camera Working Group

August 18, 2026

6 PM

First Floor Meeting Room, Groton Town Hall

1. Finalize the mission statement
2. Review of the department policy on the cameras
3. Review transparency portal
4. Review of Flock cases
5. Report back regarding meeting I had with Axon on June 16
6. Compare Flock vs. Axon
7. Schedule the Forum – Week of September 21st
 - Demo of Flock
 - Discuss Flock vs Axon
 - Make sure slides answer the citizen questions we have received so far

Police Camera Working Group – Meeting Notes

Members Present

- Rachael Mead, Groton Police Department
- Brian Callahan, Groton Department of Public Works
- Michael Chaisson, Groton IT Director
- Paul Garcia
- Patrick Parker-Roche
- Christopher Reardon

Discussion and Action Items

- **Mission Statement**
 - The Police Camera Working Group discussed and finalized its mission statement:

The Police Camera Working Group exists to evaluate current and emerging camera technologies, including fixed cameras, license plate readers, and body-worn cameras, through a collaborative and transparent process. The group's goal is to provide informed recommendations, address community concerns, and support technology decisions that promote public safety, accountability, and public confidence in the Groton Police Department.

- **Groton Police Department Policy**

- The group reviewed and discussed the Groton Police Department's policy.
- The working group was shown the most recent audit, and the group discussed establishing a process through which the working group would also audit the auditor.

- **Transparency Portal**

- The group reviewed the transparency portal posted on the Town of Groton's website.

- **Use of Flock in Investigations**

- The group reviewed and discussed recent investigations in which Flock was used as one of the investigative tools.
- Rachael explained how detectives use Flock as an investigative tool and provided real-world examples.
- Questions were answered regarding when Flock is used during an investigation, how information obtained through Flock is entered into a case as evidence, and how those records are maintained.

- **Axon and Camera Technology**

- Rachael provided an update regarding Axon.
- The group discussed the advantages and disadvantages of using an outside vendor and cloud-based storage.
- The group discussed the differences between the two vendors and will also explore the feasibility of installing similar equipment and cameras using the Town's IT Department.
- This will be a larger discussion over the coming months in preparation for Spring Town Meeting.

- **Body-Worn Cameras**

- The group discussed body-worn cameras and agreed to continue looking into the technology in the coming months.

- **Resident Survey**

- A smaller group consisting of Mike and Pat will develop a survey to be completed prior to the next meeting. The goal is to distribute the survey to residents before the public forum.
- **Public Forum Presentation**
 - A smaller group consisting of Rachael and Pat will work on the presentation for the public forum.

Public Forum

The forum was scheduled for September 24, 2026, at 6:00 PM at the Groton Center. The location will be confirmed with the Town Manager.

The forum will include:

- Review of the resident survey
- Demonstration of Flock and an explanation of how it is used by the Groton Police Department
- Discussion of the next steps for the working group

Next Meeting

The next meeting is scheduled for September 9, 2026, at 6:00 PM.

Agenda items:

- Review the resident survey and distribute it so responses can be collected prior to the public forum
- Compare options, including different companies/vendors, local hosting, and maintaining the current system
- Review the public forum presentation

Mission Police Camera Working Group

Option 1: Professional and Balanced

The mission of the Police Camera Working Group is to evaluate and provide informed recommendations regarding public safety camera technologies, ensuring transparency, accuracy, and community engagement. Through collaborative discussion and diverse perspectives, the group seeks to address community questions, promote understanding, and support responsible technology investments that enhance public safety and crime prevention in Groton.

Option 2: Community-Focused

The Police Camera Working Group is committed to fostering open dialogue, transparency, and public trust as Groton explores and implements camera technologies. By bringing together individuals with diverse backgrounds and viewpoints, the group will examine the benefits, challenges, and community concerns associated with these technologies and provide thoughtful guidance that serves the best interests of the town.

Option 3: Concise

To provide objective, community-informed guidance on police camera technologies by evaluating their effectiveness, addressing public concerns, and supporting transparent decision-making that enhances public safety in Groton.

Option 4: Emphasizing Public Trust

The mission of the Police Camera Working Group is to promote informed, transparent, and community-centered discussions about police camera technologies. By examining facts, addressing questions and concerns, and considering diverse viewpoints, the group will help ensure that technology investments support public safety while maintaining community trust and accountability.

Option 5: Future-Oriented

The Police Camera Working Group exists to evaluate current and emerging camera technologies, including fixed cameras, license plate readers, and body-worn cameras, through a collaborative and transparent process. The group's goal is to provide informed recommendations, address community concerns, and support technology decisions that ~~improve~~ public safety, accountability, and public confidence in the Groton Police Department.

address



GROTON POLICE DEPARTMENT

		DEPARTMENT MANUAL; P&P Operations	
POLICY & PROCEDURE #: 1.47		DATE OF ISSUE:	EFFECTIVE DATE:
		2/2/2026	2/2/2026
SUBJECT: Flock Safety Cameras (ALPR)		ISSUING AUTHORITY: Chief Michael F. Luth	
REFERENCE(S): Massachusetts Police Accreditation Commission # 41.3.9		__X__ NEW ____ AMENDS ____ RESCINDS	

I. GENERAL CONSIDERATIONS AND GUIDELINES

The purpose of this policy is to provide guidance for the capture, storage and use of digital data obtained through the use of automated license plate reader (ALPR) technology.

II. POLICY

The ALPR technology, also known as License Plate Recognition (LPR), allow for the automated detection of license plates along with the vehicle make, model, color and unique identifiers through the Groton Police Department's ALPR system and the vendor's (Flock Safety) vehicle identification technology. The technology is used by the Groton Police Department to convert data associated with vehicle license plates and vehicle descriptions for official law enforcement purposes, including identifying stolen or wanted vehicles, stolen license plates and missing persons. It may also be used to gather information related to active warrants, electronic surveillance, suspect interdiction and stolen property recovery.

III. DEFINITIONS

Automated License Plate Reader (ALPR): A device that uses cameras and computer technology to compare digital images to lists of known information of interest.

ALPR Operator: Trained department members may utilize ALPR system/equipment as deemed by the ALPR administrator. ALPR operators may be assigned to any position within the

department and the ALPR Administrator may order the deployment of the ALPR systems for use in various efforts.

ALPR Administrator: The Deputy Chief serves as the ALPR administrator for the department.

Hot List: A list of license plates associated with vehicles of interest compiled from one or more databases including, but not limited to, NCIC, CJIS, MA RMV, Local BOLO's, etc.

Vehicles of Interest: Including, but not limited to, vehicles which are reported as stolen, display stolen license plates, linked to missing/wanted persons and vehicles flagged by the RMV or other law enforcement agencies.

Detection: Data obtained by an ALPR of an image within a public view that was read by the device, including potential images (such as the plate and description of vehicle on which it was displayed) and information regarding the location of the ALPR system at the time of the ALPR's read.

Hit: Alert from the ALPR system that scanned a license plate number may be in the National Crime Information Center (NCIC), or other law enforcement database for a specific reason including, but not limited to, relation to a stolen license plate/vehicle, wanted person, missing person, or terrorist related activity.

IV. PROCEDURES [41.3.9(3A)(3B)]

Use of an ALPR is restricted to the purposes outlined below. Department members shall not use or allow others to use the equipment or database records for any unauthorized purpose.

1. Training – No member of this department shall operate ALPR equipment or access ALPR data without first completing department approved training.
2. Login/Logout Procedure – To ensure proper operation and to facilitate oversight of the ALPR system, all users will be required to have individual credentials for access and use of the system and/or data, which has the ability to be fully audited.
3. Permitted/Impermissible Uses – The ALPR system and all data collected is property of the Groton Police Department. Department personnel may only access and use the ALPR system for official and legitimate law enforcement purposes consistent with this policy. The following uses of the ALPR system are specifically prohibited:
 - a. Harassment or Intimidation - It is a violation of this policy to use the ALPR system to harass and/or intimidate any individual group.
 - b. Use based on a protected characteristic – it is a violation of this policy to use the ALPR system or associated files or hot lists solely based on a person's or group's race, gender, religion, political affiliation, nationality, ethnicity, sexual orientation, disability, or other classification protected by law.
 - c. Personal use: it is a violation of this policy to use the ALPR system or associated files or hot lists for personal use or knowledge.

4. Anyone who engages in the impermissible use of the ALPR system or associated files and/or hot list may be subject to the following:
 - a. Criminal prosecution in accordance to applicable laws.
 - b. Civil liability
 - c. Administrative sanctions, up to and including termination, pursuant to and consistent with the relevant collective bargaining agreement and department policies.
5. Visual Verification of license plate number- the officer should verify an ALPR response through the CJIS/NCIC telecommunications system (absent exigent circumstances) before taking enforcement action that is based solely on an ALPR alert. This can be done via the MDT, dispatch or records. Once an alert has been received, the operator should confirm that the observed license plate from the system matches the license plate of the observed vehicle. Because the ALPR alert may be related to a vehicle and may not relate to the person operating the vehicle, officers are reminded that they need to have reasonable suspicion and/or probable cause to make an enforcement stop of any vehicle.
6. Only properly trained sworn officers and the department's IT liaison are allowed access to the ALPR system or to collect ALPR information.
7. Departmental computers, databases, cell phone applications or other electronic devices compatible with Flock Safety may be used for ALPR monitoring in accordance with this policy.
8. Any and all hot list, hot plate, BOLO's or suspect information entered into the ALPR system shall be approved by a supervisor.

A. Data Collection and Retention [41.3.9(3D)(3E)(3G)]

The Detective is responsible for ensuring systems and processes are in place for the proper collection and retention of ALPR data. Data will be transferred to the designated storage in accordance with department procedures.

All ALPR data downloaded to the server should be stored for no longer than thirty (30) days and in accordance with the established records retention schedule. Thereafter, ALPR data should be purged unless it has become, or it is reasonable to believe it will become evidence in a criminal or civil action or is the subject to a discovery request or other lawful action to produce records. In those circumstances the applicable data should be downloaded from the server onto portable media and booked into evidence, maintained on the investigators computer or kept within the investigator's case file.

B. Accountability and Safeguards [41.3.9(3F)]

All data will be closely safeguarded and protected by both procedural and technological means. The Groton Police Department will observe the following safeguards regarding access to and stored data

1. All non-law enforcement requests for access to stored ALPR data shall be processed in accordance with applicable procedures.
2. All ALPR data downloaded to the workstation shall be accessible only through a login/password protected system (Flock) capable of documenting all access of information by name, date and time.
3. Persons approved to access ALPR data under these guidelines are permitted to access the data for legitimate law enforcement purposes only, such as when the data relates to a specific criminal investigation or department related civil or administrative action.
4. ALPR data may be released to other authorized and verified law enforcement officials and agencies for legitimate law enforcement purposes.
5. Every ALPR browsing inquiry must be documented by either an associated Groton Police Department case number or a specific reason for the inquiry. (The word 'investigation' alone is not considered specific)

C. ALPR Data Detection Browsing Audits

It is the responsibility of the Deputy Chief to ensure that an audit is conducted of ALPR detection browsing inquiries at least once during each calendar year. The department will audit a sampling of the ALPR system utilization from the prior twelve (12) month period to verify proper use in accordance with the above authorized uses. The audit shall randomly select at least ten (10) detection browsing inquiries conducted by department employees during the preceding six (6) month period and determine if each inquiry meets the requirements established.

The audit shall be documented in the form of an internal department memorandum to the Chief of Police. The memorandum shall include any data errors found so that such errors can be corrected.

D. Releasing ALPR Data

The ALPR data may be shared only with other law enforcement or prosecutorial agencies for official law enforcement purposes or as otherwise permitted by law. The agency makes a written request for the ALPR data that includes:

Name of agency

Name and position of person requesting

Intended purpose for obtaining the information

The request is reviewed by a supervisor and approved prior to the request being fulfilled.

E. Training [41.3.9(3C)]

The Deputy Chief is responsible for and should ensure that members receive department approved training for those authorized to use or access the ALPR System.

Flock Questions and Answers for Select Board

1. Is this mass surveillance?

- a. The system is designed around vehicle evidence with limited retention, we have complete local control, and there are full audit trails so every search that is done is accountable, reviewable, and tied to a legitimate investigative use.
- b. LPR cameras read license plates and vehicle attributes, they do not read faces. People are not a searchable category.
- c. Flock does not have access to personally identifiable information. They can't see what is on our system due to its encryption.
- d. Vehicle based searches reduce reliance on subjective descriptions alone
- e. The Groton Police controls access. We have opted out of external sharing, therefore, no outside police departments, both local and federal, have any access. GPD owns the data outright and for any data, the outside agency has to request the information, as they would with any town owned camera.
- f. Audits are done regularly by the Deputy Chief of Police per policy. Only three officers have access to the system. Every search that officers do is logged and is reviewable through the audit.
- g. Data retention is very limited per our policy

2. Will residents' data be shared with federal agencies, or sold?

- a. The Groton Police controls access. We have opted out of external sharing, therefore, no outside police departments, both local and federal, have any access. GPD owns the data outright and for any data, the outside agency has to request the information, as they would with any town owned camera.
- b. Data is encrypted, so only the authorized officers with accounts can view it. Flock does not have access to the data, so they can't share it or sell it.

3. How is the system used?

- a. There are 2 types of cameras, LPRs and live cameras. LPRs are the searchable cameras, the live camera is like a traditional surveillance camera. The LPRs an officer can search by vehicle attributes or license plate. People are not captured by the LPR. The LPR is taking a picture of the front or back of the vehicle, depending on the direction of travel. The live cameras are video recordings of select intersections and officers must search this manually by date and time, not by vehicle attributes. I.E. if we know an accident occurred at an intersection, we have a date and time and can pull that up. We cannot search the live cameras any other way, and people are not searchable in any way.
- b. All comparisons of license plates/vehicle attributes are done by an actual user, not the system. The system takes pictures, the pictures are searchable, and it is

up to the officer to confirm the accuracy of the picture per policy, and best practices in criminal investigations.

4. Who is reviewing how the system is used?
 - a. We only have three officers who have access to the system.
 - b. The system is audited regularly per policy by the Deputy Chief of Police.
 - c. Searches are tied to the individual users, have a time stamp, information searched and the case it is tied to.
 - d. Searches are done following MA CJIS regulations. Officers must have a valid criminal justice reason to conduct a search.
5. What about ICE and the Shield Law?
 - a. We do not share nationwide or federally. We share with two agencies outside of Groton, MA State Police and NESPIN – they are the regional crime intelligence clearing center. We regularly use them to help us solve cases
 - b. Immigration detainers and civil warrants do not constitute a need to share our data with those federal agencies per Massachusetts Law.
 - c. Per our policy, and MA law, there are search filters in place that automatically flag and block officers from searching vehicles that would violate the shield law.
6. Is Flock data secure?
 - a. Flock cameras have no public IP, therefore, are not addressable remotely to access footage.
 - b. All data collection points are equipped with secure communication protocols to protect data in transit from interception and tampering.
 - c. All data is encrypted using industry-standard algorithms (AWS Key Management Service or KMS) before being transmitted to our servers.
 - d. CJIS data is stored in the AWS GovCloud.
 - e. Flock is CJIS certified as well as NDAA, SOC2 (Type II), SOC3, ISO 27001, Higher Education Community Vendor Assessment Tool (HECVAT), HIPAA, and FERPA compliant. They are also aligned with security protocols established by NIST Cybersecurity as well as Cloud Security Alliance's CAIQ framework.

Differences between Flock and Axon LPRs

1. Primary Function & Equipment

- **Flock Safety:** Focuses primarily on fixed cameras mounted on poles or traffic lights. They capture vehicle details (make, model, color, license plate)
- **Axon:** Traditionally known for body-worn cameras, tasers, and in-car dashcams Axon also offers an automated license plate reading system designed to attach to similar surfaces as Flock, but it focuses on localized, department-only control.

2. Data Sharing and the "National Database"

- **Flock:** Operates a massive, searchable national database. This allows multiple law enforcement agencies across different cities or states to opt to share and search for vehicle tracking data easily, either nationally, statewide, or with specific jurisdictions.
- **Axon:** Their network is primarily built to be localized and controlled by the individual agency, however does allow an invite-only system for neighboring departments to share or audit footage. (so essentially the same thing)

3. Privacy and Data Control

- **Flock:** Because of the wide-ranging data sharing and partnerships (which have occasionally included federal agencies), Flock systems often face public scrutiny and pushback from privacy advocacy groups over mass surveillance concerns.
- **Axon:** Allows municipalities to strictly control their own data and because Axon does not offer cross-department data pooling, many cities are transitioning to Axon to appease local privacy concerns.

Here is what Flock has on their website about their cyber security.

- <https://www.flocksafety.com/blog/flock-safety-cybersecurity-how-we-protect-customer-community-data>
- <https://www.flocksafety.com/trust/data-privacy>

I don't know much about Axon cameras yet, and have a zoom with them in the coming weeks to learn about their products.

- <https://www.axon.com/products/axon-outpost>
- I couldn't find anything on their website about how they store their data, so I'll have to ask that, but I assume it's similar. I have a zoom meeting with them June 16th

QUESTIONS TO ANSWER AT FORUM

- PAT

Rachael Mead

From: Pat Parker-Roach <Pat@parker-roach.com>
Sent: Tuesday, June 16, 2026 11:23 AM
To: Rachael Mead
Cc: Brian Callahan; cjr@lawcjrpc.com; Mark Haddad; Michael Chiasson; Paul Garcia
Subject: Re: Police Camera Working Group Meeting

Greeting Fellow Working Group Members!

I have had some time to do a little research, read the recent Herald articles on Flock and to let things sink in a little bit. I have been participating in some Bunker Hill battle events all week in Charletown but have a little break to jot down a few thoughts.

I believe that whatever this working group recommends, the acceptance of the recommendation will be based much less on facts than on perception. The Herald article, which I believe will shape a lot of resident's perceptions on this issue, seemed long on assumptions and very short on facts relative to both the pros and cons of continued participation with Flock.

In my mind, citizens at Town Meeting will make their decision based upon the value proposition of whether the law enforcement/public safety benefits of continuing with Flock exceed their privacy concerns. In my mind, the financial balance sheet won't play much of a role.

Some thoughts/questions....

- The article in Herald referenced Chief Luth's statements regarding how the system could have been useful in previous investigations. During our meeting, Rebecca gave a real example of how the system helped make some parents feel more comfortable when they thought their daughters were being stalked. I can't remember whether the abandoned boat incident that Brian spoke to was solved or could have been solved with the help of Flock. If I remember right, we have been using Flock for at least a year. If there is any hope of convincing the public on the benefits to law enforcement/safety, we would need to present real, convincing narratives based on actual examples here in Groton. I don't think hypotheticals would carry the day.
- Regarding hypotheticals... a strong hypothetical often brought up is the Amber Alert scenario. The Herald article mentions that because Groton does not share its data with other towns, many don't share with Groton. This makes me wonder if the Flock system would be of any value in the Amber Alert situation if its use is only within our Town limits.
- The Herald article says that Mark Haddad said we are investigating the use of encryption to ensure that we are the only ones who can see our data. I personally would like a little more information on this. Does this only cover the shipping of data to/from Flock's cloud storage system? I assume that Flock already does this. My guess is that it means that the files get encrypted by us prior to

Pat Parker-Roach
Pat@Parker-Roach.com

"Strategy without tactics is the slowest route to victory. Tactics without strategy is the noise before defeat." Sun Tzu - The Art of War

On Tue, Jun 16, 2026 at 9:35 AM Rachael Mead <rmead@grotonma.gov> wrote:

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CITIZEN QUESTIONS #1

Rachael Mead

From: Rachael Mead
Sent: Wednesday, July 22, 2026 10:49 AM
To: Pat Parker-Roach
Cc: Brian Callahan; cjr@lawcjrpc.com; Mark Haddad; Michael Chiasson; Paul Garcia
Subject: Re: Questions from Paul Fitzgerald for Flock working group

Thank you Pat. This are very good points and I will add them to our agenda!

Rachael Mead
Deputy Chief
Groton Police

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From: Pat Parker-Roach <Pat@parker-roach.com>
Sent: Wednesday, 22 July 2026 10:30:07
To: Rachael Mead <rmead@grotonma.gov>
Cc: Brian Callahan <bcallahan@grotonma.gov>; cjr@lawcjrpc.com <cjr@lawcjrpc.com>; Mark Haddad <mhaddad@grotonma.gov>; Michael Chiasson <mchiasson@grotonma.onmicrosoft.com>; Paul Garcia <paulgarcia48@gmail.com>
Subject: Re: Fw: Questions from Paul Fitzgerald for Flock working group

Thanks Rachael

Looking at these questions, from what I have read from you and the Chief, we have answers to most, if not all of these questions. Unfortunately, posting them in the Herald, especially without coming to us to ask them first, will set an impression with those that read it that our working group is not transparent, is hiding things, and is sneaking money around to avoid the voice of the Town via Town Meeting. I still believe that votes at Town Meeting will be driven mostly by emotion based not so much on facts as on unfounded assertions from all sides of the issue. No matter how we might want to respond to these questions, the impression will already have been set in readers minds.

In full transparency to you, my fellow team members, I haven't taken a position yet on the "surveillance" question which I believe is different than the Flock question. I want to collect as many "facts" as possible before I advocate for anything. I have my ear to the ground leads me to believe that the motivation for the visible pushback on the Flock question isn't about "surveillance" but is about "process". There is a vocal group that is really angry about process. Specifically how we found alternate funding for the Flock contract after the Town Vote at the last meeting. Remember when we put in the "All Are Welcome" markers on the highways and the resultant uproar. In some forums after the fact, it turns out the the uproar wasn't about the markers as much as how we the decision was made to put them in. Just something I think we should keep in mind. I think we need to frame our work around a clear, concise team charter and work to keep all the other "noise" out of the public discussion.

The implementation of a new system, such as Flock, involves change. I have a theory of change - "People don't mind change as much as they mind **being changed**". I ahve been watching the Destination Groton

1. What version of Flock do we have?
2. What sharing and network options are there on our version and what has been enabled? Example:

<Screenshot 2026-05-29 at 4.16.53 PM.png>

3. During Town Meeting, I seem to recall that the Chief first said that only 3 people in the GPD can access Flock but later said Southern NH police and area police also have access. In the list on the GPD website it only has Massachusetts State MA PD and NESPIN - New England State Police Info. Are there additional entities beyond the two listed?
4. Do these entities we share with have independent access to the Groton Flock system and data or do they have to go through the 3 people on the GPD to ask for access each time?
5. What is the official GPD Flock policy on sharing?
6. An article to read for members of the Flock Study Group: <https://www.zerohedge.com/technology/flock-safety-defends-cameras-after-ai-system-triggers-wrongful-police-stops-two>
7. In the Flock Transparency Portal (<https://transparency.flocksafety.com/groton-ma-pd>) it shows the number of Hotlist Hits over the last 30 days. What percentage of hits were human verified in 2026? How are they "human verified"? What percentage of human verified were correct and incorrect? How do partial plate hits affect our Flock system? Why are some hits not acted upon? What is the ratio of correct human verified hits to Unique Vehicles Detected? What is the ratio of attempted human verified but determined to be a false hits to Unique Vehicles Detected?
8. Does the number of searches shown on the Portal include searches from the State PD, NESPIN and any and all other entities? Or is it only from GPD? What is the ratio of searches from GPD to other entities?
9. How many Amber Alerts and NCMEC from Flock have been acted on by the GPD in 2026? What is the ratio of Amber + NCMEC hits to NCIC hits?
10. How many NCIC hits in 2026 led to the car being stopped? How many of the stopped led to arrests? What is the ratio of hit stopped then arrested, to total Unique Vehicles Detected in 2026?
11. How many crimes have been solved in 2026 due to Flock? What is the ratio of crimes solved to total Unique Vehicles Detected?
12. There are 4 "LPR cameras only" but 6 "LPR and other cameras". What are the other two cameras used for by GPD?
13. What is the Pareto Analysis of the Number of Searches for 2026?
14. Could other government agencies access Groton's Flock data indirectly by going through Massachusetts State Police or NESPIN portals they have established? What does an analysis of their search histories reveal?
15. What is the total number of Searches in 2026? What does the audit of those searches show?
16. From precisely where in the GPD budget was the post-Town Meeting Flock contract payment made?

Thank you,

Paul Fitzgerald
272 Lowell Rd
Groton, MA 01450
978-337-8535 cell

CITIZEN QUESTIONS #2

Rachael Mead

From: Rachael Mead
Sent: Wednesday, August 5, 2026 1:29 PM
To: 'Big AL'; Mark Haddad
Cc: Moderator; Police; Kara Cruikshank
Subject: RE: RE: Help with town legislation

Hello Mr. Soloman,

I'm happy to take your questions to the working group. We have not scheduled the forum yet but I am looking at mid September. I will put something in the newspaper once I have a date. We are meeting later this month and will come up with a date at our next meeting.

You can also get more information on the flock cameras and what the working group has already discussed on the police department tab on the town's website. I have some frequent questions already answered here as well. They would be in the packet to the select board back in June.

Best,

Rachael Mead
Deputy Chief
Groton Police Department

From: Big AL <BigALSolomon@pm.me>
Sent: Wednesday, August 5, 2026 1:22 PM
To: Mark Haddad <mhaddad@grotonma.gov>
Cc: Moderator <moderator@grotonma.gov>; Police <Police@grotonma.gov>; Kara Cruikshank <kcruikshank@grotonma.gov>
Subject: Re: RE: Help with town legislation

Hey Mark,

I wasn't expecting such a quick response. I truly appreciate how thoughtful and detailed you are here. That's how you've always operated at town meeting and it's nice to see it when it's just back to one person. This was going to be a stop gap before I could make a more detailed and comprehensive proposal on surveillance, mostly focused on data sharing. It's fantastic to hear you're already on it and I'd much rather engage in the manner you've suggested. I look forward to working with you. Only have a few questions.

Is the working group public? If not, could I submit some ideas or questions to consider?
Is there a date for the hearing or a way to be informed when it's scheduled?

Thanks again for your time,
AL

under your proposal? The DPW has installed several cameras that monitor road conditions that help with snow and ice removal. Would those need to be removed? More recently, at the request of several residents, the Town installed security cameras at Sargisson Beach to address public safety concerns. Would those cameras also have to be removed? The Working Group is reviewing Police Worn Cameras that are also used by several area Police Departments. Would these be banned as well? While your proposal appears focused on street surveillance, these examples demonstrate why clearly defining the scope of any policy is so important.

There are also legal and procedural questions regarding whether Town Meeting can require future Town Meeting approval for operational decisions or contracts in the manner proposed. Those are questions that would need to be reviewed by Town Counsel before any definitive answer could be provided. Based on my municipal experience, my initial inclination is that one Town Meeting cannot bind action on another Town Meeting. These are significant policy issues with practical, legal, and public safety implications, which is precisely why the Town established the Police Camera Working Group. My hope is that the Working Group process, including the upcoming public hearing, will allow these issues to be fully vetted before any action is considered.

That said, if after considering my position on this issue, if you still wish to move forward with a citizen petition article, you certainly have every right to do so. Please keep in mind that such an article requires the signatures of at least ten registered Groton voters and must be filed with the Town Clerk no later than Thursday, August 13, at the close of business. If you do decide to submit the petition, I would respectfully ask that you provide it to the Town Clerk by Tuesday, August 11, if possible, to allow sufficient time for the signatures to be certified before the filing deadline.

Thank you again for contacting me and for your willingness to engage constructively on this issue. I hope you will participate in the upcoming public hearing, as I believe it will provide the best opportunity for a thoughtful community discussion before any policy decisions are made.

Sincerely,

Mark W. Haddad
Town Manager

The flock info site notes that we have 4 LPR but 6 total. What are the other 2?

Is there any other street level surveillance devices being used that might need to be exceptions in this article or might force a different wording?

Is requiring a future town meeting vote something that I can even put into an article at town meeting?

I truly appreciate your time,

Al Solomon

LITTLETON PD FLOCK PROGRAM FACTS

Rachael Mead

From: Rachael Mead
Sent: Thursday, August 6, 2026 8:19 AM
To: Brian Callahan; cjr@lawcjrpc.com; Mark Haddad; Michael Chiasson; Pat Parker-Roach; Paul Garcia
Subject: FW: Littleton Police Vow Transparency After Flock Camera Miscommunication

FYI some concerns about Littleton's Flock program. The news media is painting a very different picture than the actual reality. See my response to the select board, and there is also a link to LPD's press release correcting the misinformation provided by the news media.

Rachael Mead
Deputy Chief
Groton Police Department

-----Original Message-----

From: Rachael Mead
Sent: Thursday, August 6, 2026 8:18 AM
To: Mark Haddad <mhaddad@grotonma.gov>
Cc: Peter Cunningham <pcunningham@grotonma.gov>; Becky Pine <bpine@grotonma.gov>; Nick Degaitas <ndegaitas@grotonma.gov>; John Reilly <jreilly@grotonma.gov>; Matt Pisani <mpisani@grotonma.gov>; Kara Cruikshank <kcruikshank@grotonma.gov>
Subject: RE: Littleton Police Vow Transparency After Flock Camera Miscommunication

Hello,

I spoke with the Littleton Police Chief two days ago about this, as I was concerned about the news article as well. The news did not provide the actual facts, but a distorted story that fit a certain narrative. LPD has recently posted a press release correcting the misinformation that was provided by the news media.

<https://www.facebook.com/share/p/1JPVTQkAx3/>

In speaking with Chief Landry, they made the decision to deactivate the flock cameras after the town meeting vote. They advised LELD to remove electricity, however, did not explicitly tell Flock Safety that they were powering down the cameras. They just informed them that the town voted them down and they would not be utilizing them.

Part of the service contract is that technicians will address issues as they come up. So if a camera goes down, they come out, troubleshoot the problem and fix it so the camera is up and running as soon as possible. We have had cameras go down here in Groton and they have had them up and running within a few days. This is normal part of business with them. So when they saw the cameras in Littleton were down, they do what they do for all of the towns they have a contract with; they serviced the cameras and got them up and running. LPD admits that they did not realize that this was part of the contract, and did not think to tell them that they were deactivating the cameras. Flock Safety did not do anything "shady" as has been painted by the news media, they were just providing their customer, the Town of Littleton, with the service that they agreed to in their service contract.

I hope this helps answer peoples' questions, and it will be something I will address in both the working group, and the forum. I will be forwarding this response to the working group as an FYI so they are up to speed on local/area developments.

SALEM PD SWITCH TO AXON

Rachael Mead

From: Rachael Mead
Sent: Sunday, July 26, 2026 6:43 AM
To: Brian Callahan; cjr@lawcjrpc.com; Mark Haddad; Michael Chiasson; Pat Parker-Roach; Paul Garcia
Subject: Fw: Salem MA cancels Flock contract

Good morning everyone!

A local news station is covering a story about the Salem Police Department who just ended their contract with Flock. The link to the story is below and is a topic was posted on the TAG forum (Talk About Groton, it's an email Google group that a number of citizens use). Salem hasn't uncovered anything that we haven't already discussed/discussing in our group in the short time we have been together. Salem PD has opted to use Axon instead. I will add this to our discussion of Flock vs Axon.

Best,

Rachael Mead
Deputy Chief
Groton Police

Get [Outlook for iOS](#)

From: Rachael Mead <remead@gmail.com>
Sent: Sunday, 26 July 2026 06:37:33
To: Rachael Mead <rmead@grotonma.gov>
Subject: Fwd: Salem MA cancels Flock contract

----- Forwarded message -----

From: Rob Foley <Unknown>
Date: Saturday, July 25, 2026 at 7:46:48 AM UTC-4
Subject: Salem MA cancels Flock contract
To: TalkAboutGroton <Unknown>

article from WCVB Channel 5 News. It might be a good idea for our Select Board or the working group to reach out to the Salem Mayor and request the data and findings they gathered and save us a lot of time and effort.

<https://www.wcvb.com/article/flock-camera-contract-ending-salem-ma-july-24/73258537>

~~At~~ meeting next Tuesday 23 11 AM

Meeting w/ Axon RE LPRS
6.16.26 11 AM

- LPRS → Live stream
built into
one single
camera
(they can do both)
- on car
- on poles
- ~~background~~

Axon ^{company}

- don't own anything its all owned by town
- ~~the~~ town own hardware etc data.

- - hard wire/solar
- share at our discretion
- traffic trailers too
- you can move them if you want
gives you lots of flexibility
- nothing is owned by Axon

attribute searches also
partial plates etc.

no people can be searched.
~~driver can~~

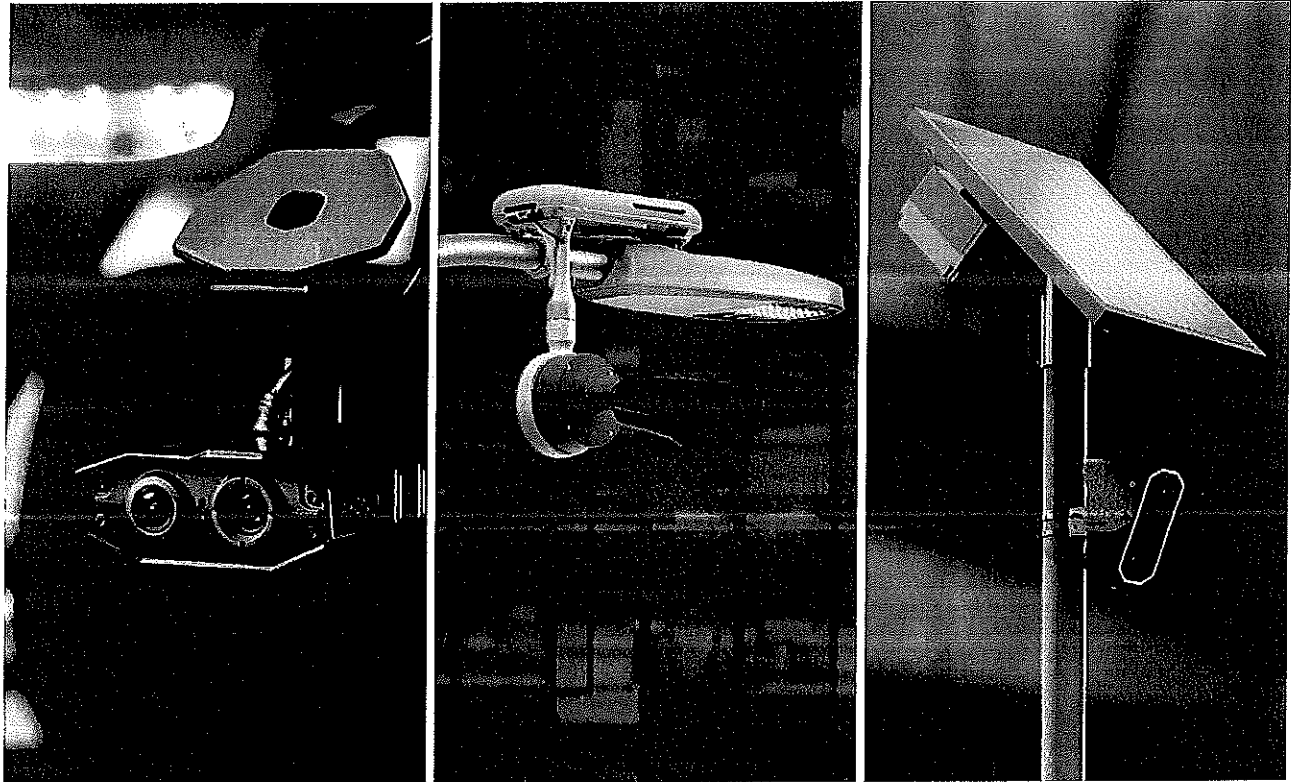
everything is customizable based
on town PD policy.

cost is more affordable than Flock

Forum week of Sept
21-25
28-1

Protect Life, Protect Privacy

Axon ALPR: Fleet 3, Outpost and Lightpost



Why ALPR matters

More than 75% of crimes committed involve a motor vehicle.

Automated license plate recognition (ALPR) helps agencies accelerate investigations, find missing persons, and **better protect the communities they serve** by locating and identifying those vehicles faster and more accurately.

ALPR is not surveillance for surveillance's sake. When designed responsibly, it provides **safety with accountability**. Agencies retain ownership, set the rules, and preserve community trust with transparency tools. Axon Fleet 3, Outpost, and Lightpost are built around responsible use, transparency, and control. Designed in alignment with Axon's **Responsible Innovation** framework, they give agencies a model that is effective in the field and defensible in the community.

Your agency is always in control

- You own your data, not Axon
- Data sharing is opt-in, explicit invite-only, and revocable
- Retention period is policy driven by your agency
- Axon never discloses data on your agency's behalf
- All access is logged and reviewable

Axon ALPR camera overview

Axon Fleet 3:

Mobile ALPR camera capturing video and detections across multiple lanes. Introduced in 2021 and deployed in more than 75,000 patrol vehicles at 2,000+ agencies.

Axon Outpost:

Fixed ALPR camera, deployable on poles, trailers or buildings with solar or wired power. Designed to capture multiple lanes, day and night, at highway speeds.

Axon Lightpost:

Streetlight-mounted ALPR camera, developed with Ubicquia for fast deployment. Installs in under an hour and expands coverage without new poles.

All Axon ALPR cameras:

- Read license plates across multiple lanes at highway speeds, delivering reliable detections in varied conditions
- Support livestreaming for real time visibility, helping agencies improve response and accountability
- Integrate with Axon Fusus for vehicle attribute recognition, search, alerts and visualization, with data transferred into Axon Evidence for secure storage and retention
- Are covered under Axon's Technology Assurance Plan (TAP), with a five-year warranty, software updates, 24/7 support, and a hardware refresh at year five

Responsible Innovation at Axon

Every Axon product is developed under our [Responsible Innovation](#) framework. Connected cameras have revolutionized public safety, but legal and ethical rigor must remain paramount. For cameras, sensors, and software, we prioritize privacy, fairness, accountability, and transparency, and commit to the following principles:

Our devices help solve crime and promote transparency.

Data and evidence collected by law enforcement through Axon devices is intended to help solve crimes, reduce threats, improve training, and promote transparency and accountability.

Our customers own their ALPR data, we protect its privacy.

Agencies own and control all data collected by Axon devices. We protect that data by investing in and remaining committed to world-class information security and privacy.

We safeguard privacy as a human right.

We further enable agencies to safeguard the privacy, human rights, and dignity of individuals with tools such as access controls and redaction.



Privacy and governance standards

ALPR data received from Axon cameras, third-party cameras integrated through our certified Works with Axon program, or community devices is protected under the following standards and safeguards:

Ownership: Agencies own and control their ALPR data. Axon does not pool, resell, or repurpose agency detections.

Access & Sharing: Agencies control access to their ALPR data. Data sharing is invite-only, visible, and revocable. Axon does not operate a national pool or enable automatic sharing, and agencies always know exactly who has access to their data. Axon's access is limited to rare support cases and when explicitly authorized by the agency. Shared access does not create copies of ALPR records, and agencies retain sole ownership and disclosure authority over their data.

Lawful Requests: Warrants, subpoenas, and FOIA requests are always routed through the agency as the data owner. Axon never discloses data or responds on behalf of agencies.

Retention: All detections transfer into the agency's secure instance of Axon Evidence, where retention settings are determined by policy. Non-evidentiary data can be automatically purged.

Audit: Axon platforms maintain immutable audit logs showing who accessed data, when, and why, ensuring accountability.



Building transparency and trust

Transparency Tools: Agencies have access to a public transparency portal to share retention policies, usage metrics, and program details, with full control over what is displayed.

Edge Processing: A guiding design principle to improve speed, reduce latency, and give agencies more flexibility and control.

Privacy First: Designed with our Responsible Innovation principles at the core, with input from ethicists and community leaders to ensure data privacy and security expectations are met.



Proven scale and results

Axon ALPR empowers agencies to expand responsibly while meeting the highest standards of community trust and oversight. Today, agencies using Axon's ALPR solutions make up the largest agency-controlled ALPR network in public safety. With Axon's mobile ALPR, agencies have detected more than **8.1 billion license plate reads since 2021**—driving felony arrests and stolen vehicle recoveries nationwide—while always retaining full ownership of their data and authority over its use.

Crime statistics referenced from the International Association of Chiefs of Police (IACP).

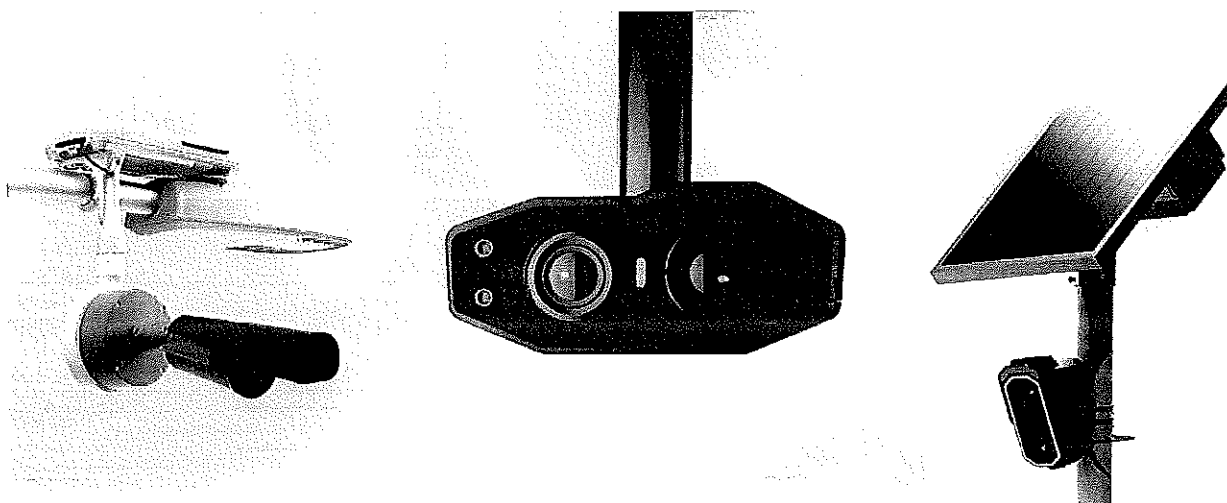
All non-Axon products, services, or trademarks are property of their respective owners.

▲, ▲ AXON, Axon, Axon Fleet 3, Axon Outpost, Axon Lightpost, Axon Fusus and Axon Evidence are trademarks of Axon Enterprise, Inc., some of which are registered in the US and other countries. For more information visit www.axon.com/legal. All rights reserved. © 2026 Axon Enterprise, Inc.



Axon Fusus Vehicle Intelligence Search

Smarter, unified ALPR and vehicle attribute search



Over 75% of crimes in the U.S. involve a vehicle, but identifying and finding the right vehicle is the hardest part. Automatic license plate reader technology is essential for law enforcement agencies to respond to and solve crimes more quickly, but identifying the right vehicle quickly from captured data is often difficult.

Existing search tools are fragmented, limited in capability, or siloed between different LPR solution providers. This slows investigations and puts critical response time at risk. To address these challenges, Axon Fusus now delivers an upgraded search experience across Fleet 3 and other LPR solution data, bringing ALPR and vehicle attributes together in a single search experience.

Respond in Real-Time

Hotlist Alerts

Get alerts from Fleet 3 and other LPR solutions directly in Fusus.

Real-Time Search and Mapping

Search for additional results of a plate of interest in Fusus, which provides a table and a map visualization to help agencies coordinate deployment of assets to intercept based on movement patterns.

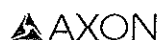
Investigate Across Sources

Powerful Attribute-Based Search

Search by full or partial plate, vehicle make, model, color, state, or visible vehicle attributes such as roof racks, window stickers, and bumper stickers, regardless of the camera source, enabling agencies to find the right vehicle faster.

Narrow Down Results by Geographical Area

Filter down search results to a specific geographical area of interest and reduce search time.



axon.com

Unified Experience

Unified Axon Device Integration

Fusus automatically syncs agency and user data from Axon Vehicle Intelligence devices, including Fleet 3, Outpost, and Lightpost, making ALPR search available without manual configuration.

Search Across ALPR Systems

Clearly see which ALPR provider returned each result. If a search query isn't supported by that provider, Fusus flags it immediately.

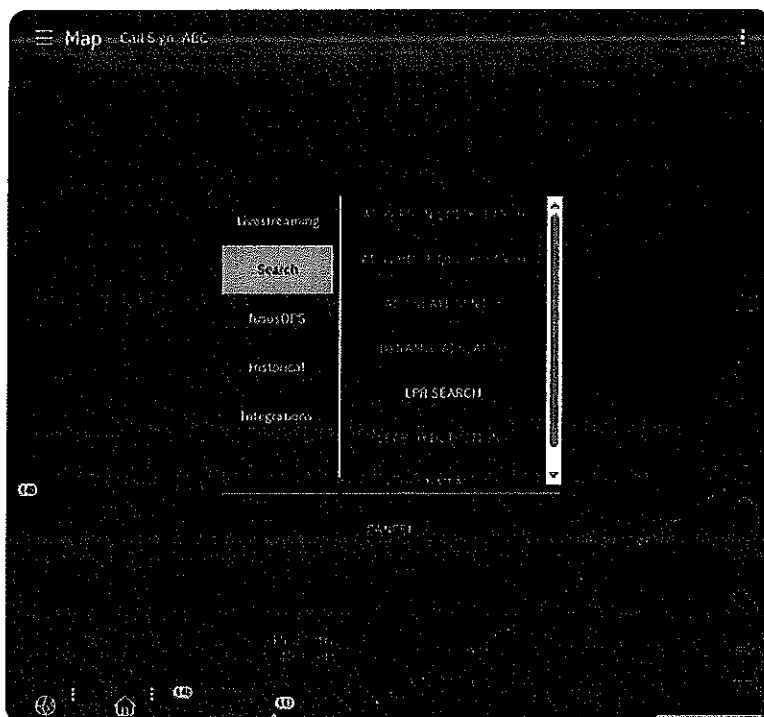
Certified Partner Integration

Works With Axon-certified LPR systems will integrate automatically into Fusus and be easily searchable, no effort required.

Part of the Axon Vehicle Intelligence Suite

Fleet 3, Outpost, Lightpost, and partner ALPR cameras operate as one integrated solution within Fusus — letting teams livestream, search, receive alerts, and investigate within a single, integrated Fusus experience.

Reach out to your Axon representative to learn more about the future of vehicle intelligence.



Axon Outpost



Axon Outpost represents the next leap in fixed camera technology, offering powerful performance, real-time intelligence, and seamless integration into Axon Fusus.

By combining livestreaming, ALPR, and vehicle recognition in one fixed device, Outpost goes beyond just a license plate hit to provide the full picture in real time.

Benefits

Immediate, actionable intelligence

Axon Outpost detects vehicles through both ALPR and vehicle attribute recognition and is designed to give officers immediate visibility through integrated livestreaming. It delivers reliable plate and vehicle attribute recognition in challenging conditions, such as nighttime, high speeds, and multi-lane roads.

Quicker resolution with easy search across a range of attributes

Axon's unified search in Fusus allows agencies to search the results from Axon Outpost devices by intelligent attributes — including plate, partial plates, make, color, and more — to more efficiently find what they need and take action. Fusus also enables vehicle movement history visualizations, near-instant alerts, and cross-agency sharing that is explicit, controlled and auditable.

Share at your discretion

Fusus is built with strong privacy safeguards. Agencies own and control all their own data, with configurable retention periods and data access audit logs. Sharing is intentional, outbound, and fully controlled by the data owner.

Efficient evidence management

In Axon Evidence, users can build a case file in minutes with fewer mistakes, and clearer transparency for the public. Every video, plate read and image is designed to flow securely into Axon Evidence without extra transfers, re-uploads or mismatched time stamps.

Features

Flexible deployment options

Axon Outpost can easily be deployed wherever it's needed, including on existing poles, new poles, buildings, vehicles, trailers, or trees.

Reliable capture at distance

Designed to capture multiple lanes, day and night, at highway speeds.

Installation support

Assistance with attachment agreements, permitting, site prep, and installs is provided.

Multiple power options

Opt for solar or 110V power.

Software

Outpost bundles include a full LTE subscription for real-time livestreaming and ALPR data upload. The vehicle search capabilities in Axon Fusus*, our real-time operations platform, provide visibility and insight across ALPR cameras. This means:

- Unified search across any ALPR-enabled camera by plate, partials, make, model, color, or unique attributes.
- Visualization of vehicle movement history to support interception or investigation.
- Near-instant alerts from any ALPR camera — fixed, mobile, or partner.
- Cross-agency sharing when and where you choose.

Axon Fusus also enables you to immediately get vehicle intelligence from any third-party cameras you already own that are certified Works With Axon partners.

Deployment

In order to ensure success, Axon bundles include assessment and installation services. We will:

- Evaluate and recommend installation sites, including:
 - Assessing feasibility, traffic flow and power/network availability.
 - Conducting a solar survey to evaluate viability.
- Organize permitting for Axon Outpost, including:
 - Identifying required permits and supplying drawings and specs.
 - Coordinating with local/state agencies.
 - Tracking and supporting permit progress.
- Install and activate each unit with full documentation.

Warranty & Maintenance

Our included 5-year coverage plan will protect your investment and keep your LPR system running at its best:

- Full hardware warranty including repair or replacement as needed.
- Ongoing software updates.
- Reliable technical support 24/7.
- Preventative maintenance, such as solar panel cleaning, and live telemetry for device health.
- On-site or remote assistance

Let's design an Axon Outpost deployment that fits your agency's mission and goals. Contact us today at [axon.com/contact](https://www.axon.com/contact).





Q-872754-46196SB

Issued: 06/23/2026

Quote Expiration: 12/31/2026

Estimated Contract Start Date: 04/01/2027

Account Number: 114953

Payment Terms: N30

Mode of Delivery: AUTO-GND

Credit/Debit Amount: \$0.00

SHIP TO	BILL TO
Groton Police Dept. - MA 99 Pleasant St Groton, MA 01450-1205 USA	Groton Police Dept. - MA 99 Pleasant St Groton MA 01450-1205 USA Email:

SALES REPRESENTATIVE	PRIMARY CONTACT
Spencer Bassett Phone: Email: sbassett@axon.com Fax:	Rachael Mead Phone: Email: rmead@grotonma.gov Fax:

Quote Summary

Program Length	60 Months
TOTAL COST	\$127,117.20
ESTIMATED TOTAL W/ TAX	\$127,117.20

Discount Summary

Average Savings Per Year	\$12,764.38
TOTAL SAVINGS	\$63,821.90

Non-Binding Budgetary Estimate

Payment Summary

Date	Subtotal	Tax	Total
Mar 2027	\$25,423.44	\$0.00	\$25,423.44
Mar 2028	\$25,423.44	\$0.00	\$25,423.44
Mar 2029	\$25,423.44	\$0.00	\$25,423.44
Mar 2030	\$25,423.44	\$0.00	\$25,423.44
Mar 2031	\$25,423.44	\$0.00	\$25,423.44
Total	\$127,117.20	\$0.00	\$127,117.20

Non-Binding Budgetary Estimate

Quote Unbundled Price: \$190,945.20
 Quote List Price: \$145,111.20
 Quote Subtotal: \$127,117.20

Pricing

All deliverables are detailed in Delivery Schedules section lower in proposal

Item	Description	Qty	Term	Unbundled	List Price	Net Price	Subtotal	Tax	Total
Program									
B00076	OUTPOST TAP PLAN	6	60	\$366.09	\$249.20	\$199.22	\$71,718.00	\$0.00	\$71,718.00
Fleet3B	Fleet 3 Basic	4	60	\$182.46	\$166.82	\$166.82	\$40,036.80	\$0.00	\$40,036.80
A la Carte Software									
80401	AXON FLEET 3 - ALPR LICENSE - 1 CAMERA	4	60		\$64.01	\$64.01	\$15,362.40	\$0.00	\$15,362.40
Total							\$127,117.20	\$0.00	\$127,117.20

Delivery Schedule

Hardware

Bundle	Item	Description	QTY	Shipping Location	Estimated Delivery Date
Fleet 3 Basic	101924	AXON FLEET - TAOGLAS ANT - 7-IN-1 4CELL 2WIFI 1GNSS INT	4	1	03/01/2027
Fleet 3 Basic	103346	AXON FLEET - ERICSSON R980-5GD-A+5YR NETCLOUD	4	1	03/01/2027
Fleet 3 Basic	70112	AXON SIGNAL - VEHICLE	4	1	03/01/2027
Fleet 3 Basic	72036	AXON FLEET 3 - STANDARD 2 CAMERA KIT	4	1	03/01/2027
OUTPOST TAP PLAN	102032	AXON OUTPOST - CAMERA	6	1	03/01/2027
OUTPOST TAP PLAN	102488	AXON OUTPOST - SOLAR PANEL - 100W	6	1	03/01/2027
OUTPOST TAP PLAN	102536	AXON OUTPOST - TOP MOUNT END CAP - STANDARD	6	1	03/01/2027
OUTPOST TAP PLAN	102552	AXON OUTPOST - POLE - STANDARD	6	1	03/01/2027
OUTPOST TAP PLAN	102737	AXON OUTPOST - STANDARD SOLAR HARDWARE KIT	6	1	03/01/2027
OUTPOST TAP PLAN	103151	AXON OUTPOST - BATTERY & CHARGER ENCLOSURE - EXTENDED	6	1	03/01/2027
OUTPOST TAP PLAN	102144	AXON OUTPOST - TAP REFRESH ONE - CAMERA	6	1	03/01/2032
OUTPOST TAP PLAN	102810	AXON OUTPOST - TAP REFRESH ONE - BATTERY ENCLOSURE EXTENDED	6	1	03/01/2032

Software

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
Fleet 3 Basic	80400	AXON EVIDENCE - FLEET VEHICLE LICENSE	4	04/01/2027	03/31/2032
Fleet 3 Basic	80410	AXON EVIDENCE - STORAGE - FLEET 1 CAMERA UNLIMITED	8	04/01/2027	03/31/2032
OUTPOST TAP PLAN	102142	AXON VEHICLE INTELLIGENCE - ALPR LICENSE	6	04/01/2027	03/31/2032
A la Carte	80401	AXON FLEET 3 - ALPR LICENSE - 1 CAMERA	4	04/01/2027	03/31/2032

Services

Bundle	Item	Description	QTY
Fleet 3 Basic	100738	AXON FLEET 3 - SIM INSERTION - VZW 4FF	4

Non-Binding Budgetary Estimate

Services

Bundle	Item	Description	QTY
Fleet 3 Basic	73991	AXON FLEET 3 - DEPLOYMENT PER VEHICLE - NOT OVERSIZED	4
OUTPOST TAP PLAN	102136	AXON OUTPOST - STANDARD INSTALLATION	6
OUTPOST TAP PLAN	102143	AXON OUTPOST - UPGRADE INSTALLATION	6

Warranties

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
Fleet 3 Basic	80379	AXON SIGNAL - EXT WARRANTY - SIGNAL UNIT	4	03/01/2028	03/31/2032
Fleet 3 Basic	80495	AXON FLEET 3 - EXT WARRANTY - 2 CAMERA KIT	4	03/01/2028	03/31/2032
OUTPOST TAP PLAN	102135	AXON OUTPOST - EXT WARRANTY - CAMERA	6	03/01/2028	03/31/2032
OUTPOST TAP PLAN	102137	AXON OUTPOST - MAINTENANCE	6	03/01/2028	03/31/2032

Shipping Locations

Location Number	Street	City	State	Zip	Country
1	99 Pleasant St	Groton	MA	01450-1205	USA

Payment Details

Mar 2027					
Invoice Plan	Item	Description	Qty	Subtotal	Tax
Annual Payment 1	80401	AXON FLEET 3 - ALPR LICENSE - 1 CAMERA	4	\$3,072.48	\$0.00
Annual Payment 1	B00076	OUTPOST TAP PLAN	6	\$14,343.60	\$0.00
Annual Payment 1	Fleet3B	Fleet 3 Basic	4	\$8,007.36	\$0.00
Total				\$25,423.44	\$0.00

Apr 2027					
Invoice Plan	Item	Description	Qty	Subtotal	Tax
Invoice Upon Fulfillment	Fleet3B	Fleet 3 Basic	4	\$0.00	\$0.00
Total				\$0.00	\$0.00

Mar 2028					
Invoice Plan	Item	Description	Qty	Subtotal	Tax
Annual Payment 2	80401	AXON FLEET 3 - ALPR LICENSE - 1 CAMERA	4	\$3,072.48	\$0.00
Annual Payment 2	B00076	OUTPOST TAP PLAN	6	\$14,343.60	\$0.00
Annual Payment 2	Fleet3B	Fleet 3 Basic	4	\$8,007.36	\$0.00
Total				\$25,423.44	\$0.00

Mar 2029					
Invoice Plan	Item	Description	Qty	Subtotal	Tax
Annual Payment 3	80401	AXON FLEET 3 - ALPR LICENSE - 1 CAMERA	4	\$3,072.48	\$0.00
Annual Payment 3	B00076	OUTPOST TAP PLAN	6	\$14,343.60	\$0.00
Annual Payment 3	Fleet3B	Fleet 3 Basic	4	\$8,007.36	\$0.00
Total				\$25,423.44	\$0.00

Mar 2030					
Invoice Plan	Item	Description	Qty	Subtotal	Tax
Annual Payment 4	80401	AXON FLEET 3 - ALPR LICENSE - 1 CAMERA	4	\$3,072.48	\$0.00
Annual Payment 4	B00076	OUTPOST TAP PLAN	6	\$14,343.60	\$0.00
Annual Payment 4	Fleet3B	Fleet 3 Basic	4	\$8,007.36	\$0.00
Total				\$25,423.44	\$0.00

Mar 2031					
Invoice Plan	Item	Description	Qty	Subtotal	Tax
Annual Payment 5	80401	AXON FLEET 3 - ALPR LICENSE - 1 CAMERA	4	\$3,072.48	\$0.00
Annual Payment 5	B00076	OUTPOST TAP PLAN	6	\$14,343.60	\$0.00
Annual Payment 5	Fleet3B	Fleet 3 Basic	4	\$8,007.36	\$0.00
Total				\$25,423.44	\$0.00

Non-Binding Budgetary Estimate

This Rough Order of Magnitude estimate is being provided for budgetary and planning purposes only. It is non-binding and is not considered a contractable offer for sale of Axon goods or services.

Tax is estimated based on rates applicable at date of quote and subject to change at time of invoicing. If a tax exemption certificate should be applied, please submit prior to invoicing.

Exceptions to Standard Terms and Conditions

Rewrite Estimates

Estimated Amounts and Contract Terminations. Any amounts stated as due under existing or terminated contracts — including contract transfer balances carried forward to new or pending contracts — are estimates based on payments received as of the calculation date. These estimates may be adjusted if new contracts are not executed on the anticipated dates or if expected payments are not made.

Refresh Shipment Timing

Technology Assurance Plan (TAP) Refresh Prior to Renewal. For Customers with expiring agreements that include TAP refresh rights, Axon may, in its discretion, ship refresh hardware under the existing contract while renewal or replacement agreements are in progress. Any such shipments will be deemed made under the terms of the existing contract until the new contract is fully executed, after which any applicable updates, fees, or adjustments will apply.

Shipment Timing

Shipment Variance. Estimated shipment dates are provided for planning purposes only and are not guarantees. Axon may ship hardware before or after the estimated shipment date, and failure to meet an estimated shipment date will not, by itself, constitute a breach, provided Axon uses commercially reasonable efforts to meet estimated shipment dates.

